

# Teaching Project Management to Healthcare Professionals: A Much Needed Skill



Kathy Schwalbe, Ph.D., PMP

Augsburg College

Cynthia LeRouge, Ph.D., MS, CPA

Saint Louis University

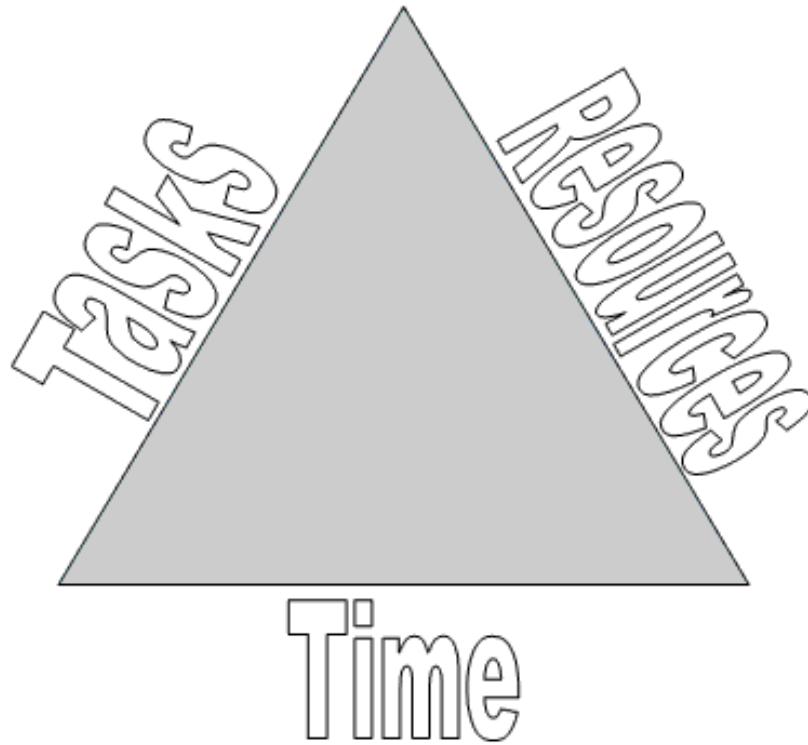
# Objectives

- Describe the growing need for healthcare project management (PM)
- Recognize PM basic terms and processes
- Explain sample outputs applied to a healthcare project
- Review course approaches and nuances
- Identify next steps

# Growing Need for Healthcare Project Management: Challenges & Opportunities

# *A project is a(n):*

- A. Temporary endeavor
- B. Unique undertaking
- C. Specific set of interrelated tasks, deliverables, and milestones
- D. Change in the status quo
- E. All of the above



- A **project** is “a temporary endeavor undertaken to create a unique product, service, or result.”\*
- Projects end when their objectives have been reached, or the project has been terminated.

\*Project Management Institute, Inc., *A Guide to the Project Management Body of Knowledge (PMBOK® Guide)*, Fifth Edition (2013), p. 3.

# The Wizard of Oz



# Healthcare Projects?

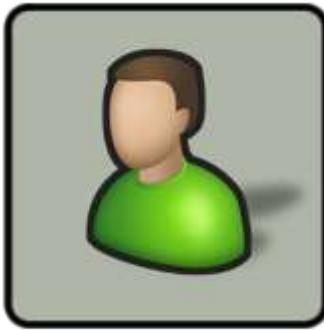
electronic medical records  
improved patient experience  
evidence based medicine  
population health **payer** health reform  
health IT telemedicine  
**increased quality of care**  
accountable care organization **community benefits**  
**centers of excellence**  
health information exchange  
**ICD 10** **EHR** provider shortage  
rising costs **insurance**  
**payer penalty**  
health care



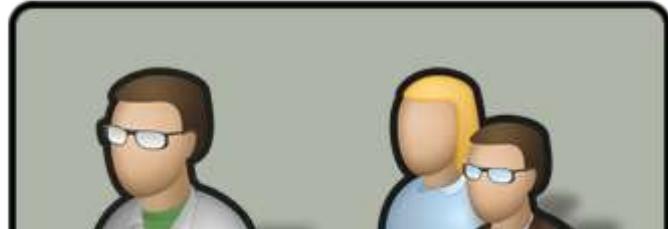
Physician



Diagnostic Station



Patients



# Healthcare Projects are Disruptive!!!



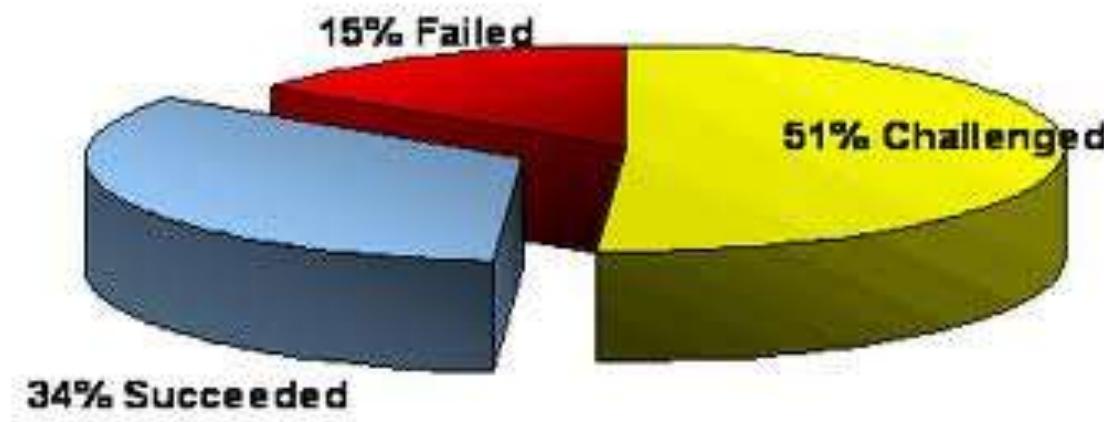
EHR



Telemedicine

Specialist Network

# Success Rates of Change Projects



Standish Group, Chaos Study (2011)

# Why?

**unrealistic**  
poor quality control  
incomplete requirement

**risk management**

**unclear goals**  
poor user involvement runaway budget

**poor change management**

**poor project management**

**weak business case**  
communication breakdown too large

**poor planning**  
weak executive support

The Bull Survey 1998  
Chaos Report 1995  
OA SIG Study 1995

Gertner 2012  
KPMG Survey 1997  
Chaos Study 2011

# Policy Changes

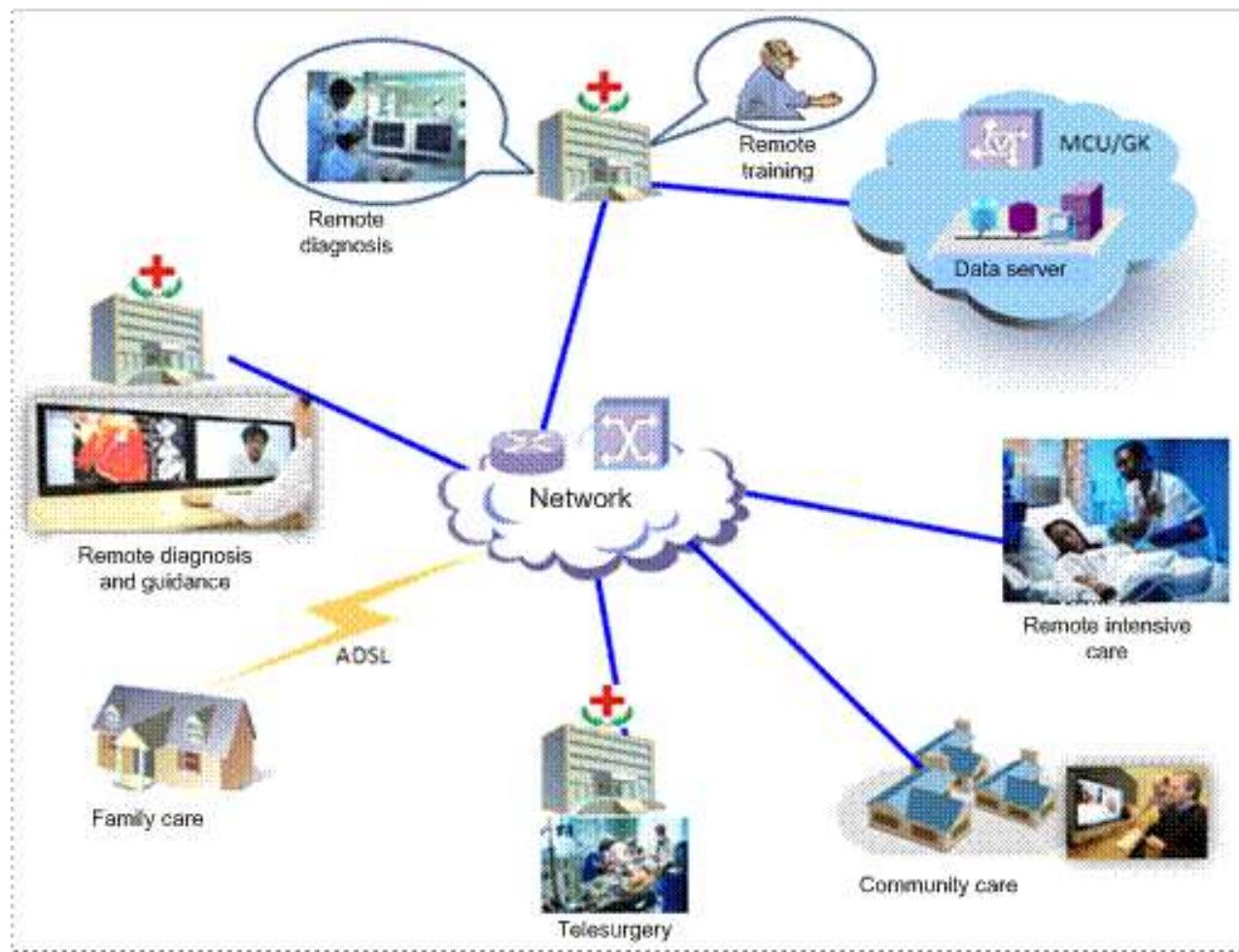


# Personal and Controversial



Your Personal Healthcare  
Manager

# Intra & Inter Organizational

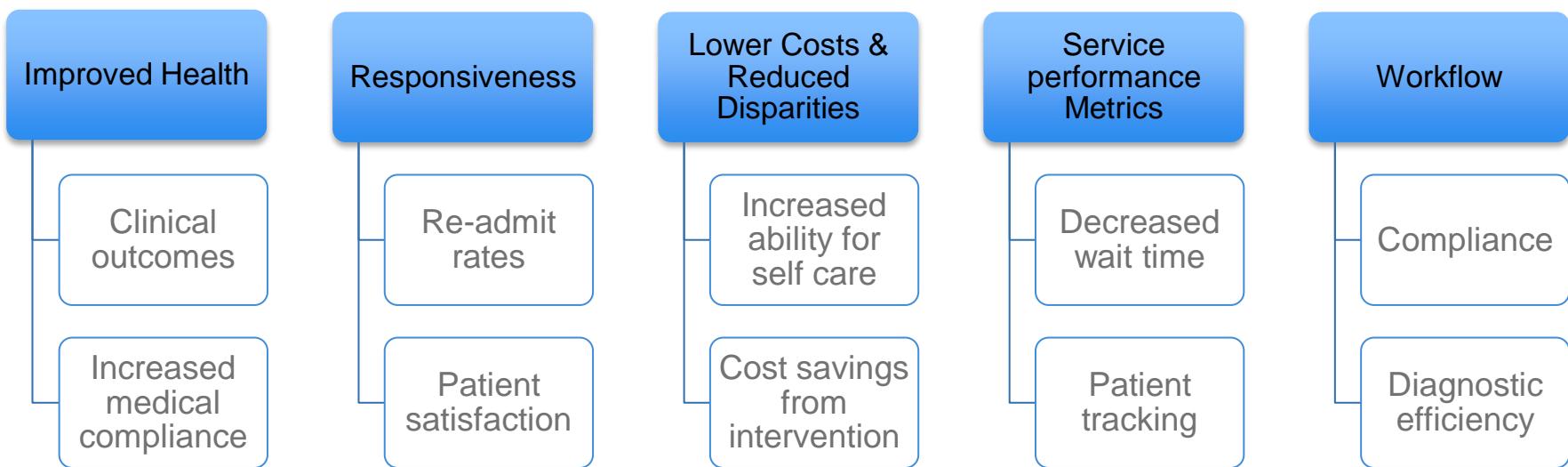


# Grant Funding



Help your Project Grow

# Measurement & Metrics



# Help? Project Management Best Practices

*Change management and project management methodologies; defined roles and responsibilities; and specific, measurable, attainable, realistic, and time-bound goals were used in the implementation. This process has supported organizational change, thereby promoting high-quality, safe, and equitable care through widespread expectations of culturally competent care delivery across the entire network.*

Gertner, Eric I., Judith N. Sabino, Erica Mahad, Lynn M. Deitric, Jarret R. Patton, Mary Kay Grim, James F. Geiger, and Debbie Salas-Lopez. "Developing a Culturally Competent Health Network: A Planning Framework and Guide." Journal of Healthcare Management 55, no. 3 (2010): 190-204.

# Education & Training Need

Healthcare workers **do not understand the differences between service work and project work**. They understand activities to provide better service to patients, but they have not been trained to make more radical, disruptive changes that challenge the status quo.\*

\*Francois Chiocchio et al, “Stress and Performance in Health Care Project Teams,” Project Management Institute (2012)

# COMPETENCIES

# Leadership

Commit to execution  
of strategy

Describe & apply  
change mgt. methods

# Management

Design & implement business plans

Work with & through people to achieve org. goals

Identify & apply planning tools

Identify & address stakeholder needs

# Communications

Articulate information

Identify & use  
communication  
strategies

## Political & Community Development

Perform stakeholder analysis

Demonstrate relationship skills to address diverse needs

# Critical Thinking

Project future scenarios  
& prioritize alternatives

Ask right questions

Confidence to make  
decisions in uncertainty

Identify & apply creative,  
flexible problem solving  
methods

Learn from mistakes

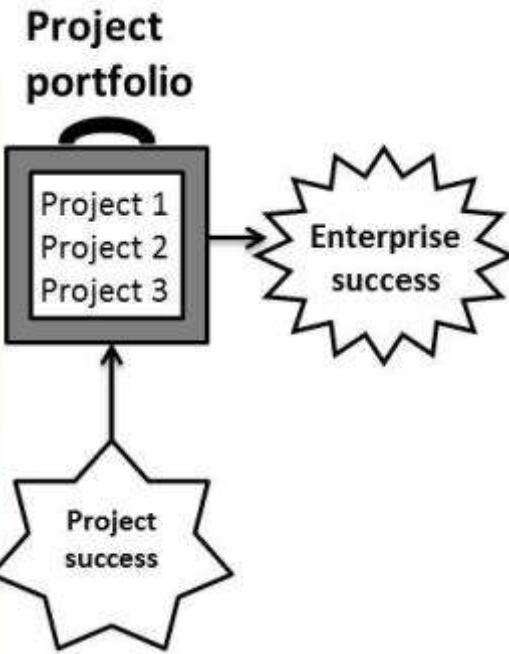
# PM Basic Terms and Processes

# Project Management Framework\*

## Stakeholder needs and expectations



Process groups	Knowledge areas	Tools and techniques
1. Initiating	1. Integration	
2. Planning	2. Scope	
3. Executing	3. Time	
4. Monitoring/controlling	4. Cost	
5. Closing	5. Quality	
	6. Human resource	
	7. Communications	
	8. Risk	
	9. Procurement	
	10. Stakeholder management	



# Process Groups Matching Game

Key Term	Definition or Characteristic
1. Initiating	A. Purpose is to guide execution
2. Planning	B. A project charter is created
3. Executing	C. Usually takes the most time and money
4. Monitoring and Controlling	D. Lessons learned and transition plans are created
5. Closing	E. Measure progress toward achieving project goals

# PM Tools and Techniques by Knowledge Area

Knowledge Area/Category	Tools and Techniques
Integration management	Project selection methods, project management methodologies, project management plans, project management software, change requests, change control boards, project review meetings, lessons-learned reports
Scope management	Scope statements, work breakdown structures, mind maps, statements of work, requirements analyses, scope management plans, scope verification techniques, and scope change controls
Time management	Gantt charts, project network diagrams, critical-path analyses, crashing, fast tracking, schedule performance measurements
Cost management	Net present value, return on investment, payback analyses, earned value management, project portfolio management, cost estimates, cost management plans, cost baselines
Quality management	Quality metrics, checklists, quality control charts, Pareto diagrams, fishbone diagrams, maturity models, statistical methods

# PM Tools and Techniques by Knowledge Area

Knowledge Area/Category	Tools and Techniques
Human resource management	<b>Motivation techniques, empathic listening, responsibility assignment matrices, project organizational charts, resource histograms, team building exercises</b>
Communications management	<b>Communications management plans, kickoff meetings, conflict management, communications media selection, status and progress reports, virtual communications, templates, project Web sites</b>
Risk management	<b>Risk management plans, risk registers, probability/impact matrices, risk rankings</b>
Procurement management	<b>Make-or-buy analyses, contracts, requests for proposals or quotes, source selections, supplier evaluation matrices</b>
Stakeholder management	<b>Stakeholder registers, stakeholder analyses, issue logs, interpersonal skills, reporting systems</b>

# Similarities in Healthcare Projects vs. Other Industries

- Projects still include all 10 knowledge areas and 5 process groups
- Projects have the same attributes and constraints
- The same tools and techniques apply
- Consumers keep expecting more for less

## SCARY THOUGHT #137:

THE NES CAME OUT OVER TWO DECADES AGO.  
THOSE KIDS ARE ALL GROWN-UPS NOW.

HE'S GOING INTO  
CARDIAC ARREST.  
STAND BY FOR  
DEFIBRILLATION.

WAIT. FIRST LET'S TRY  
TAKING OUT THE HEART,  
BLOWING INTO THE VENTRICLES,  
AND PUTTING IT BACK IN.



# What's Different About Healthcare Project Management?

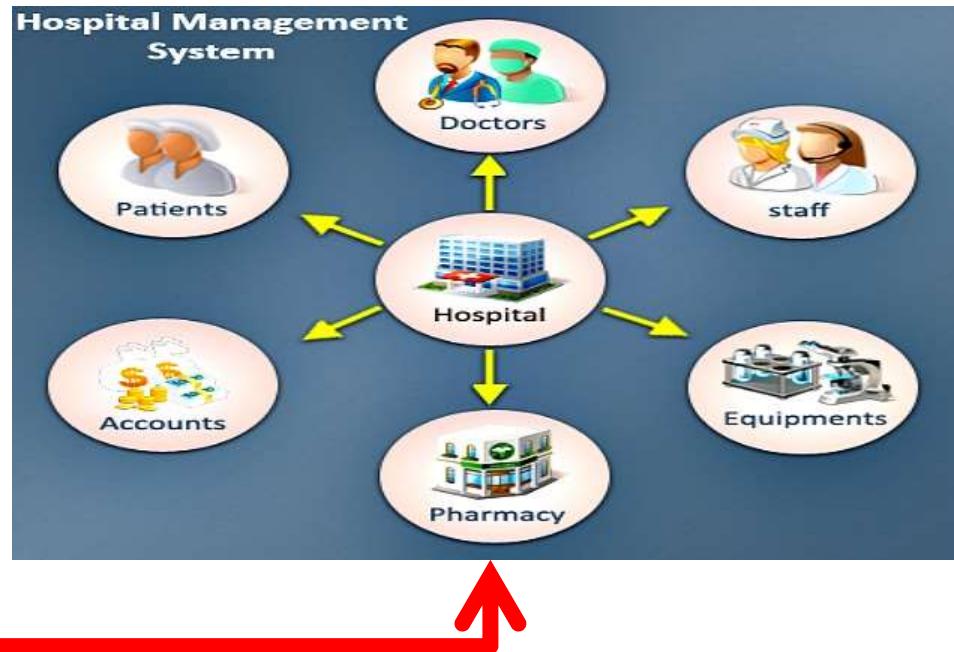
- There are two “camps” of people: clinical/philanthropic vs. enterprise marketplace viability and sustainability
- Projects often have separate phases – technical and clinical
- Project management is not as mature/practiced in healthcare
- Many projects affect workflow, and patient care must take priority

# Project to Process

Project



Routine Operations



*Make sure that the project does not break the current flow*

# Suggestions From Recent Study\*

- We need to train healthcare workers in PM, emphasizing collaborating on achieving project goals and **understanding their roles on project teams**, which may differ from their roles in their day-to-day work.
- Management also needs to structure project teams by properly **planning workers' time and payment to allow them to successfully engage in project work**.

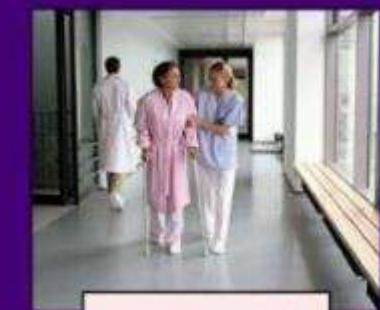
\*Francois Chiocchio et al, “Stress and Performance in Health Care Project Teams,” Project Management Institute (2012)

# Healthcare PM Table of Contents

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<b>Chapter 2</b>	Project, Program, and Portfolio Selection
<b>Chapter 3</b>	Initiating Projects
<b>Chapter 4</b>	Planning Projects, Part 1 (Project Integration and Scope Management)
<b>Chapter 5</b>	Planning Projects, Part 2 (Project Time and Cost Management)
<b>Chapter 6</b>	Planning Projects, Part 3 (Project Quality, Human Resource, Communications, Stakeholder, Risk, and Procurement Management)
<b>Chapter 7</b>	Executing Projects
<b>Chapter 8</b>	Monitoring and Controlling Projects
<b>Chapter 9</b>	Closing Projects
<b>Chapter 10</b>	Best Practices in Project Management
<b>Appendix A</b>	Brief Guide to Microsoft Project 2013
<b>Appendix B</b>	Resources

# Approach

- Opening case
- Explain key concepts
- Provide real-world examples with references of what went right, what went wrong, best practices, media snapshots, healthcare perspectives, and video highlights
- Apply concepts with samples from running case on **Ventilator Associated Pneumonia Reduction (VAPR)**
- Closing case



**Healthcare Project Management**

Kathy Schenck and Sue Fornier

# Sample Outputs in New Book

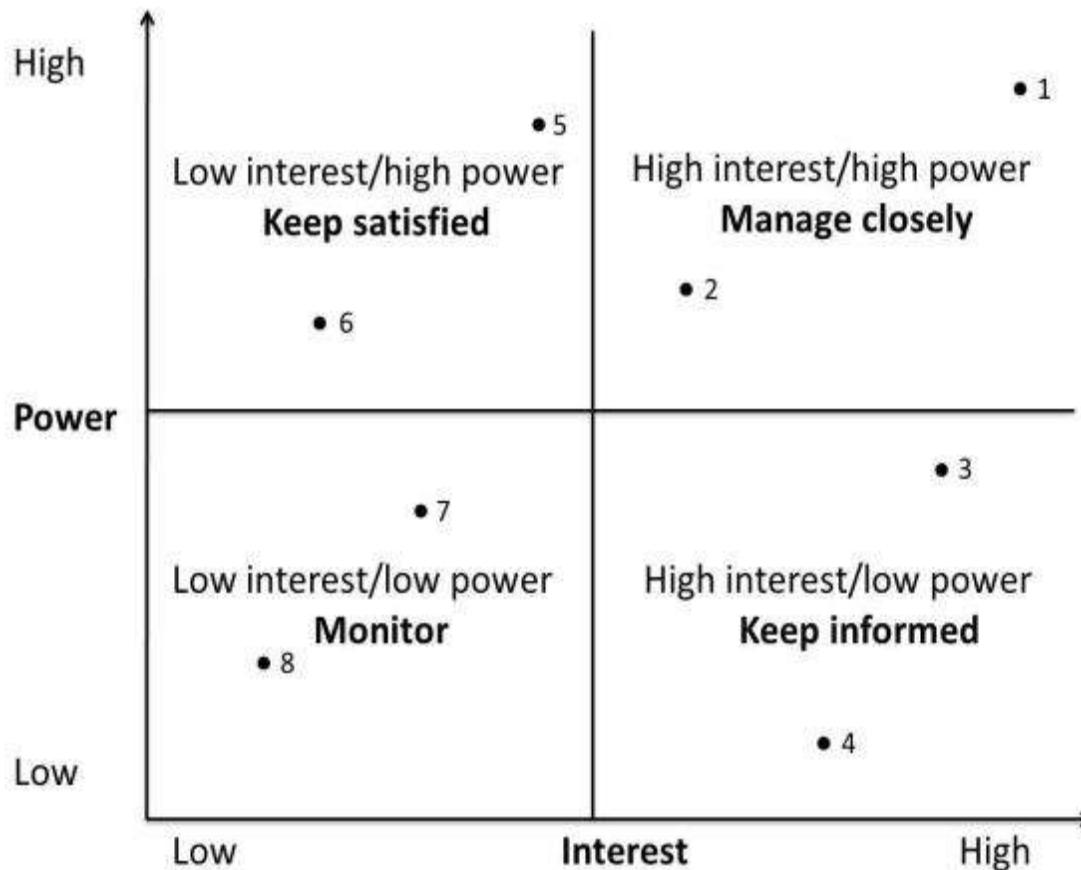
- Initiating: business case, stakeholder analysis, charter
- Planning: project management plan, scope statement, requirements traceability matrix, WBS, project schedule, cost baseline, quality metrics, human resource plan, project dashboard, probability/impact matrix, risk register, supplier evaluation matrix, stakeholder management plan
- Executing: deliverables, milestone report, change requests, project communications, issue logs
- Monitoring and controlling: earned value chart, accepted deliverables, quality control charts, performance reports
- Closing: project completion form, final report, transition plan, lessons-learned report, contract closure notice

## Business Case Executive Summary

- **Background**
  - Ventilator Associated Pneumonia (VAP) has been identified by the IHI as a preventable condition
    - The IHI has developed a bundle of five care elements, that when followed in their entirety, has been proven in independent studies to reduce the incidence of VAP by at least 50%
  - CMS has adopted the CDC's method for identifying patients with VAP and will no longer pay for the treatment of VAP, considering it a Hospital Acquired Condition (HAC)
    - Takes effect in 19 months
    - All major third party payers are expected to follow suit immediately thereafter
  - AHS identified 212 cases of VAP last calendar year
  - VAP rates have increased 8% over the past 5 years at AHS
  - VAP, or complications as a result of VAP, can result in death
    - for 17% of VAP patients over 65
    - for 8% of VAP patients under the age of 2
  - VAP is expensive to treat
    - The cost to treat VAP averages \$17,000 per patient
    - The reimbursed charges to treat VAP averages \$23,000 per patient
    - At 212 cases last year, we were paid \$4.9M by payers, incurred \$3.6M in costs, resulting in \$1.3M in profit
  - If AHS has 212 cases again next year
    - 11 patients may die under our care (based on our patient demographic and the stated averages)
    - we will not receive \$4.9M in revenue
    - it will cost us \$3.6M in costs
    - it will result in AHS losing a total of \$8.5M (cost to treat plus lost reimbursement)
    - we may be exposed to litigation if we can't prove we are following the IHI ventilator best practices bundle
- **Solution**
  - Implement a reporting system that will alert caregivers on the floor when the IHI best practices are not being followed
  - Institute work flow changes that will hardwire the best practices into clinical care
  - Hold clinicians accountable for adhering to the best practices
  - Hold clinicians accountable for documenting adherence to the best practices
- **Cost**
  - \$875,000 to \$980,000 year 1
  - \$0 subsequent years (support absorbed by current labor)
- **Payback**
  - Seven month payback period
- **Schedule**
  - Implemented in all units in one year

# Business Case

# Stakeholder Analysis Power/Interest Grid



# Project Charter

May 21

## PROJECT TITLE

Ventilator Associated Pneumonia (VAP) Reduction – “VAPR”

## PROJECT TIMELINE

**Start:** July 1      **Projected Finish Date:** June 30

## PURPOSE

VAP costs AHS over \$3.6M per year in costs, and puts our patients at risk for severe and sometimes fatal consequences. VAP is considered preventable by CMS, having worked with the Institute for Healthcare Improvement to develop a set of best practices that, if followed, has been proven to reduce VAP by 50% in other healthcare facilities. AHS will implement a system to collect and report compliance with the best practices in order to better manage VAP in order to better serve our patients healthcare needs. Since VAP is considered preventable, it is no longer reimbursable by CMS or major payers as of July 1, which will also put a financial burden on our organizations.

## BUDGET

The VAPR project is expected to cost \$980,000 over one year, with a total TCO of \$980,000 over three years.

## PROJECT MANAGER

VAPR has been broken down into two phases. The first phase is a proof of concept and the data collection/reporting system and will be managed by Jeff Birdwell, PMP from the PMO's office. The second phase includes clinical process reengineering, training, and monitoring and will be managed by Pat Wager, RN, from the analytics department.

# Project Charter

# Project Charter

## SUCCESS CRITERIA

This project will be considered successful if the sponsor rating is at least 8/10 upon project completion and VAP incidence rate drops by at least 50% within six months of implementation. Incidence rates will be determined based on the number of VAP events per 1000 ventilator days.

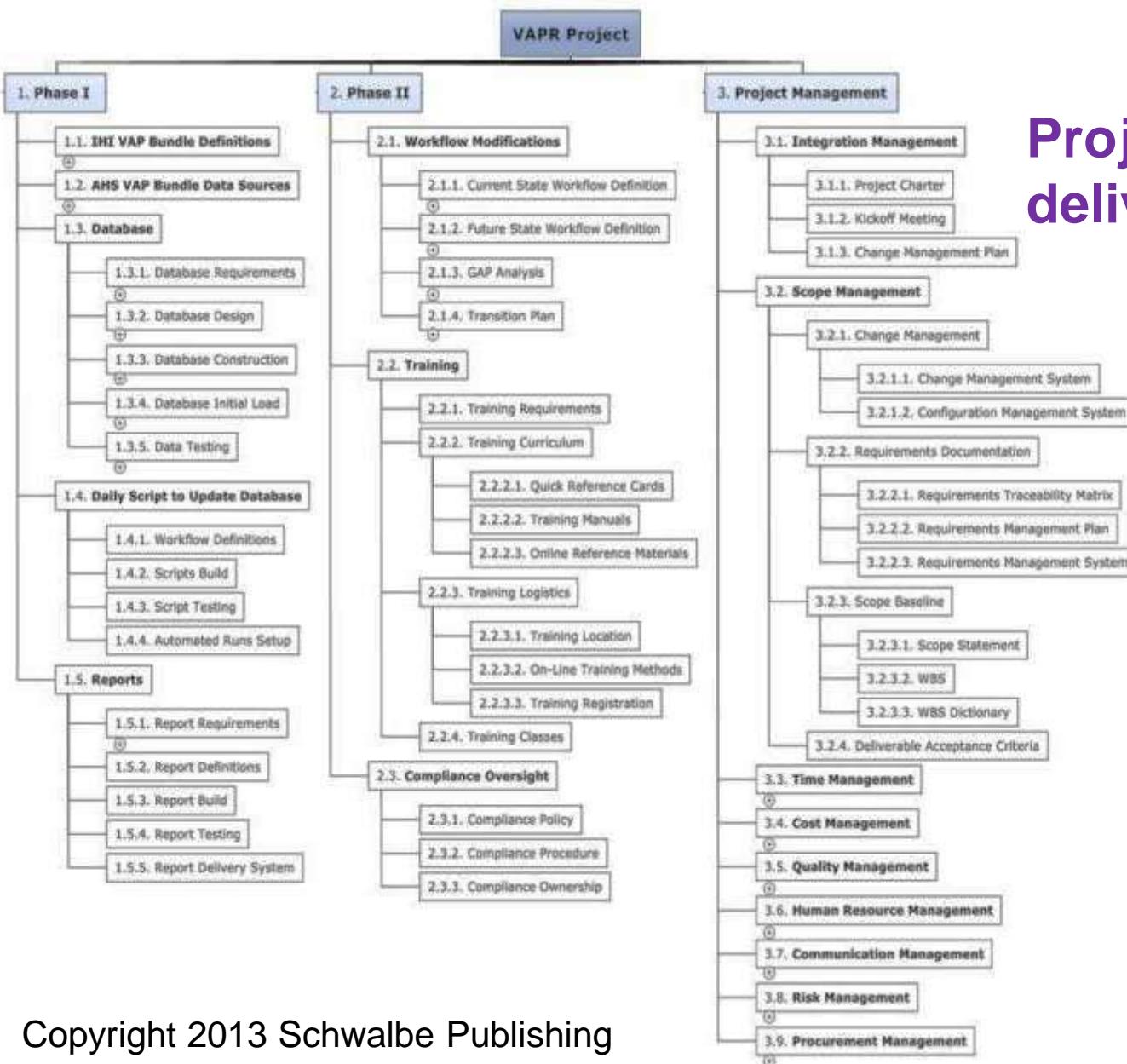
## APPROACH

- All work to be completed by internal staffing, where possible.
- Project to be broken up into two major phases that will overlap their work, requiring the two project managers to work closely together throughout the project.
- Phase I, VAPRware, is concerned with the proof of concept, data collection and data reporting. It is primarily a technology project but will require the cooperation of and collaboration with analytics and nursing in order to identify the required data elements and their source systems.
- Phase II, VAPRflow, is concerned with clinical workflow reengineering, and is primarily a clinical project that will require working with the Nursing Documentation Committee and Medical Executive Committee in order to gain their input and support.
- Training to be developed and delivered by the Nurse Educator Team under the direction of the Phase II project manager. All training will be computer-based training (CBT) and will be included in annual training requirements for all clinicians.
- The cost of any work conducted on behalf of the project will be paid by the project budget, with the exception of the time nurses spend in training.

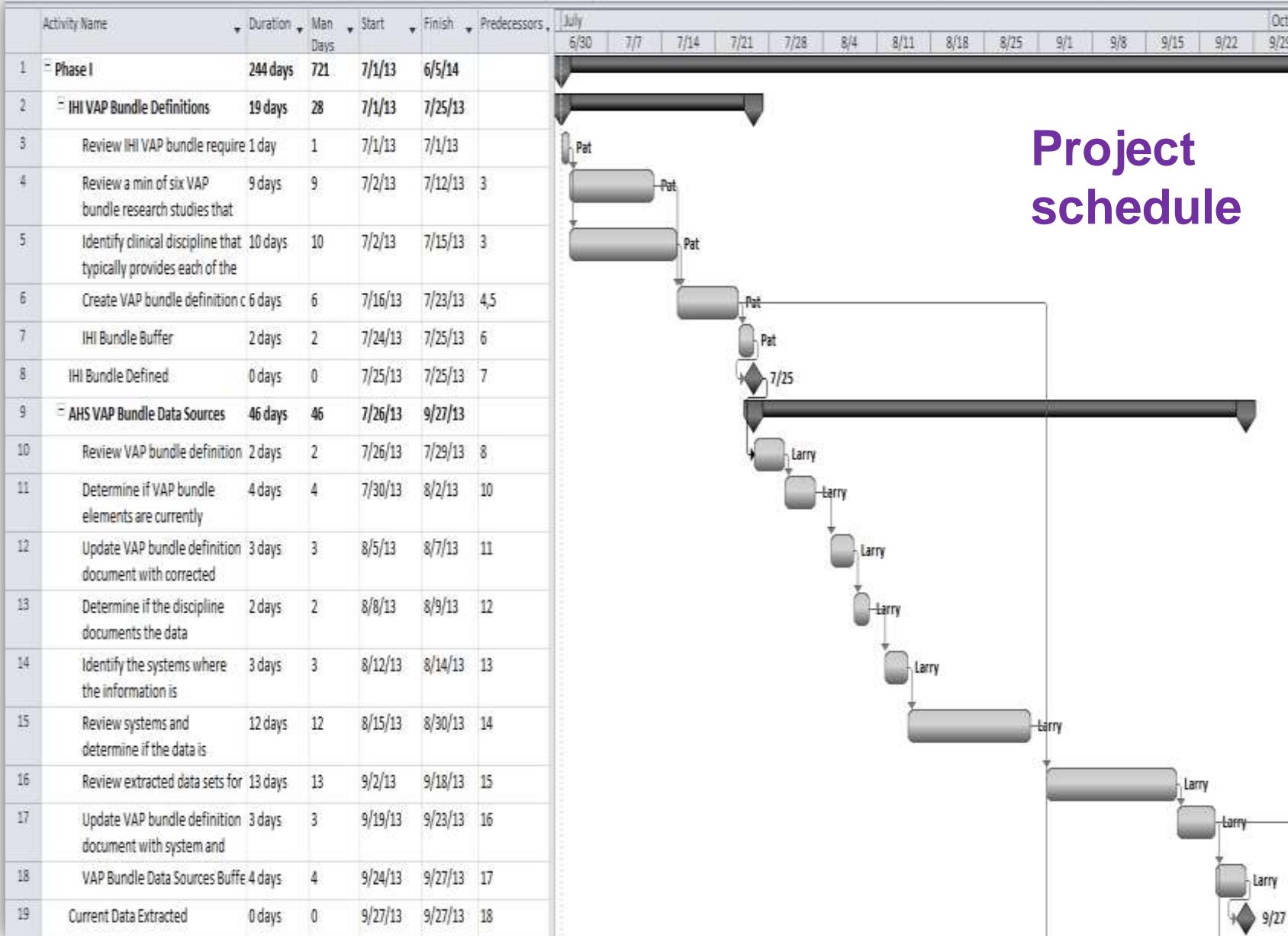
## PROJECT LEADERSHIP (NAMES, ROLES, AND SIGN-OFF)



# Work Breakdown Structure



# Gantt Chart



Project  
schedule

# Probability Impact Matrix

		0-20%	21-40%	41-60%	61-80%	<80%
		Failure	Severe	Moderate	Minimal	None
Impact	Failure	5	10	15	20	25
	Severe	4	8	12	16	20
Probability	Moderate	Risk 7		Risk 6		
	Minimal	3	6	9	12	15
Impact	Minimal	Risk 8				
	None	2	4	6	8	10
Probability	None	Risk 9				
		1	2	3	4	5

Must identify risks to manage them

# Project Dashboard

Metric	Description	Status	How Measured	Explanation
Scope	Meeting project goals	●	Earned value chart	On target
Time	Staying on schedule	●	Earned value chart	Slightly behind schedule
Cost	Staying on budget	●	Earned value chart	Under budget
VAP Bundle	Identify AHS systems with required elements	●	Percent of elements identified in AHS systems	All elements identified and available
VAP reduction	Reduce by 50% within six months	↔	Infection Control data	Cannot collect until after implementation
Percent of ICU staff trained	Train all ICU staff prior to go live	○	Training Management System test results	Learning management system down for four days causing a delay in training. We expect to catch up quickly.

● On Target

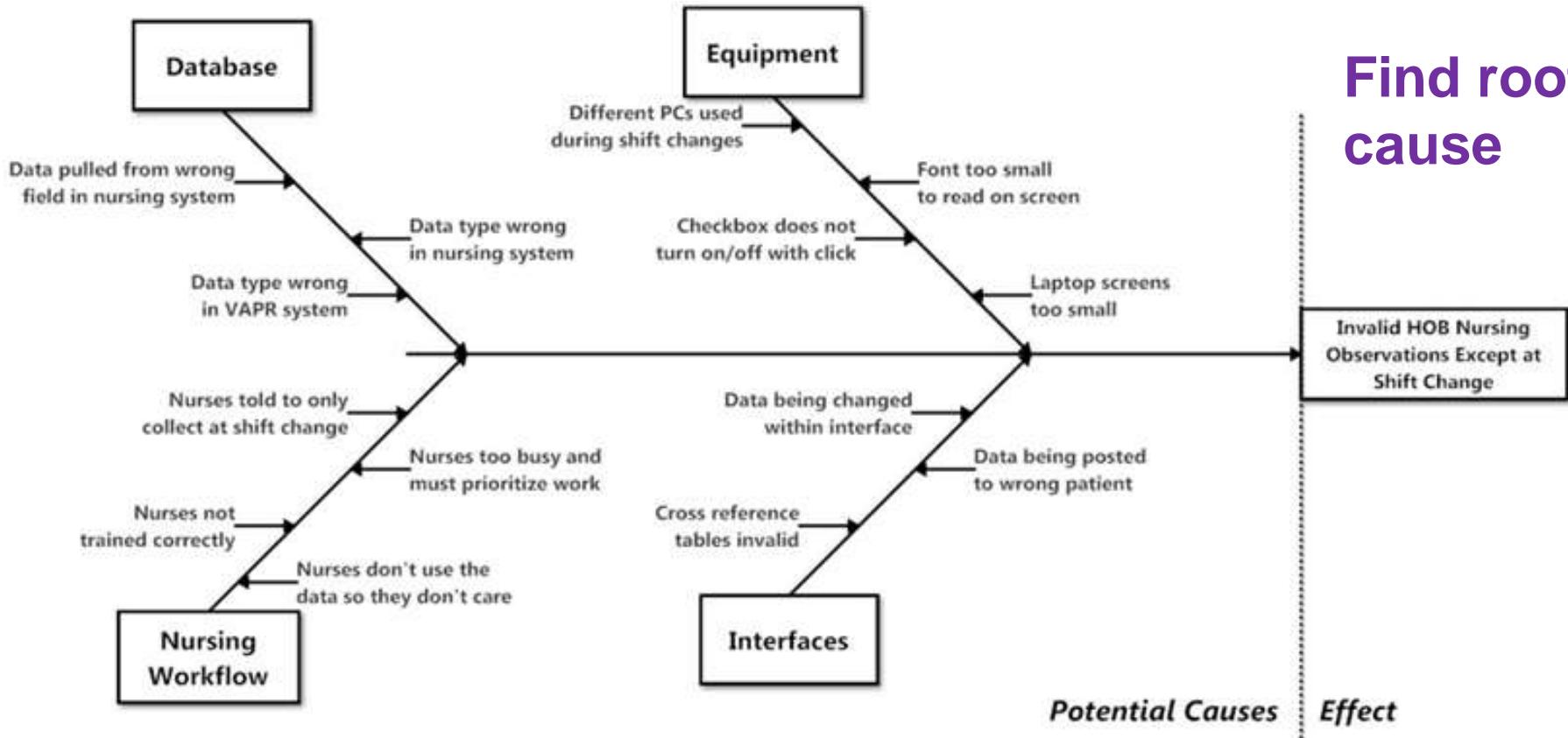
○ Slightly off target / caution area

● Off Target / problem area

↔ Not able to collect data yet

Track  
metrics

# Cause and Effect Diagram



# Progress Report

## Progress Report

**Project Name:** Ventilator Associated Pneumonia Reduction (VAPR) Project

**Project Manager Name:** Pat Wager

**Date:** March 3

**Reporting Period:** February 1 – February 28

**Work completed this reporting period:**

- Identified and gained approval from a high VAP-incidence critical care unit to participate in the VAPR pilot program.
- Recommended and gained approval for the rollout order for remaining ICUs.
- Developed a formal workflow transition plan.
- Transition plan approved by Med Exec Committee and Quality Council.
- Awaiting transition plan approval by Clinical Workflow Council. Expected March 5.

**Work to complete next reporting period:**

- Review transition plan with each discipline.
- Determine training requirements for clinicians.

**What's going well and why:**

- Nurses and physical therapists have been engaged from the start due to the ongoing support by the CNO and CNIO.
- ICUs have been very cooperative regarding the pilot program.

**Suggestions/Issues:**

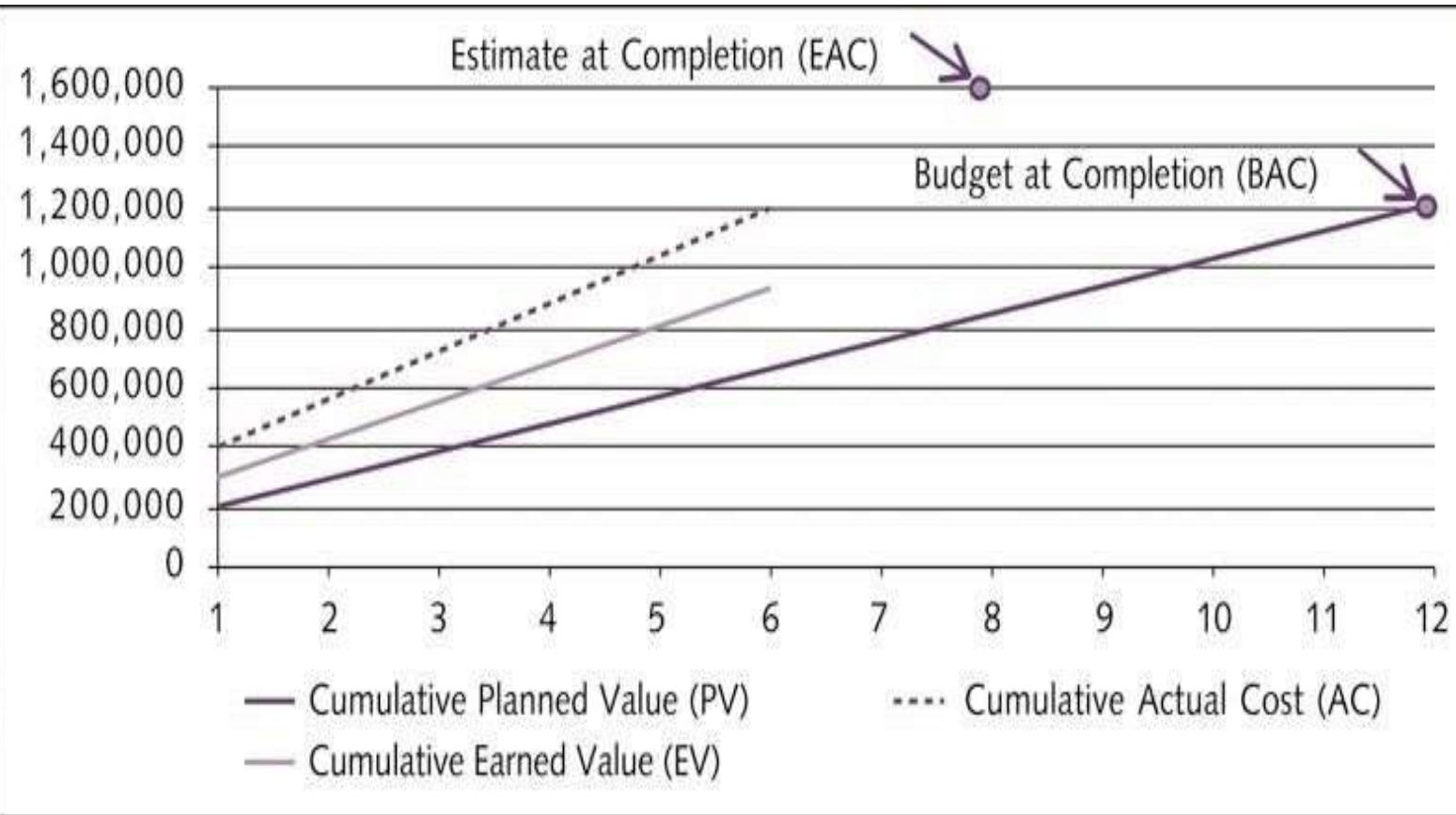
Engage the Executive Medical Director and Chief Medical Information Officer in order to help get the appropriate message to physicians about the benefits of VAPR. Our Phase II sponsor, Dr. Scheerer, is in the ideal position to work with these two physician leaders.

**Project changes:**

No major changes to report. The earned value chart in Attachment 1 shows planned value, actual cost, and earned value information to date. We are very close to our plans, running slightly ahead of schedule and a bit over budget. We expect to complete the project on budget and on time.

**Super tool  
everyone  
should use!**

# Earned Value Chart



Assess progress in meeting scope, time, and cost goals

# Best Practice- Earned Value Management

- The Centers for Medicare & Medicaid Services (CMS) manages approximately twenty percent of the entire Federal budget, so it is important that they use the taxpayers' dollars as efficiently and effectively as possible.
- “Once an investment—with its individual projects—is approved for funding, it falls to the investment manager and the **project managers** to insure that the projects are implemented successfully. Earned value monitoring and management provides early warning when a project is straying from its baseline plan, and shows whether actions taken to correct the situation are effective. Health and Human Services (HHS) requires that certain investments track and report on cost and schedule status monthly.”\*

\*CMS Centers for Medicare & Medicaid Services, Division of Information Technology Investment Management Enterprise Architecture & Strategy Group Office of Information Services, “Earned Value Management Best Practices” (Nov 19, 2009).

# Team Project Web Sites



The screenshot shows a team project website with a colorful, abstract background. At the top, there is a navigation bar with links: Home, Scope Statement, Team Charter & Contract, Progress Report 1, Progress Report 2, Communications, **Deliverables**, Sponsor Evaluation, Time Log, Final Project Report, and Sitemap. Below the navigation bar, the page title is "Keeping Clean 2013". A search bar is present. The main content area is titled "Deliverables" and contains a section for "Poster/Flyer:". The poster features the text "HAVE YOU CLEANED LATELY? SPRING CLEAN FOR KEEPING CLEAN!" in a stylized font. It encourages donations of gently used clothes, electronics, furniture, and more. It lists tabling times: Tuesday March 5<sup>th</sup> 11:20-3:30, Wednesday March 13<sup>th</sup> 11:20-3:30, Tuesday March 26<sup>th</sup> 11:20-3:30, and Wednesday March 27<sup>th</sup> 11:20-3:30. It also provides an email address for contact: [keepingcleanyardsale@gmail.com](mailto:keepingcleanyardsale@gmail.com). A note states that all donations will go to a yard sale on April 5<sup>th</sup> from 11am-8pm, with proceeds going to StepUP students. At the bottom, there is an illustration of a yard sale table with various items.

**Great  
communications  
tool**

Google site from a class project. Team used Google docs to estimate and track hours, prepare charter, progress reports, etc.

# *Match the tool to its purpose:*

Stakeholder  
Analysis

Identify and assess  
risks

Work Breakdown  
Structure

Manage  
time/schedule

Gantt Chart

Change management/  
buy-in

Business Case

Scope/deliverables

Probability/Impact  
Matrix

Expectations/  
justification

# Teaching Healthcare PM: Approaches and Nuances

# Approaches

Length

Presentation

Seminar

Full Course

Compressed Course

Presence

Traditional

Hybrid

Flip Course

Workgroup

Team

Pair

Individual

Project Assignment

Real Case

Teaching Case

Simulation

# Certification Interest



# Tools



# Challenges and Nuances



# Other Stuff

Simulation report  
(strategy, what's  
different)

Readings & cases

Resources (past  
projects,  
templates, PMI,  
YOU)

Project Mgt. in  
my Future  
Interviews

Testing

Student  
feedback  
(value &  
timing)



# Additional Concerns?

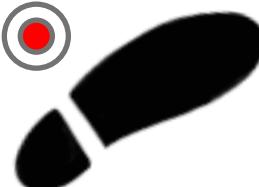


# Next Steps

# Next Steps

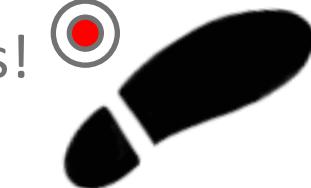


4. Create syllabus/course



5. Improve healthcare,  
one project at a time!

2. Talk to us!



3. Review new book and Web site

[www.healthcarepm.com](http://www.healthcarepm.com)

You



1. Decide if your students/employees would  
benefit from a course in project management

# Wrap Up

# Objectives Review

- Describe the growing need for healthcare project management (PM)
- Recognize PM basic terms and processes
- Explain sample outputs applied to a healthcare project
- Review course approaches and nuances
- Identify next steps



**Kathy Schwalbe**  
[schwalbe@augsburg.edu](mailto:schwalbe@augsburg.edu)

**Cynthia LeRouge**  
[lerougec@slu.edu](mailto:lerougec@slu.edu)

# Blackboard Access

- <https://blackboard.slu.edu/>